

SNMP Informant - Reseller Pricing Discount Structure

The discount pricing below will help you determine your Reseller Pricing.

- The rule: Get Web Retail Pricing and apply the following discounts:
 - Single License (single install): *Web Retail 15%
 - Site License (unlimited installs, single location): *Web Retail 17%
 - Enterprise License (unlimited installs/unlimited locations): *Web Retail 20%

* Web Retail prices can be found here: <u>http://www.snmp-informant.com/purchase.htm</u>

Software Maintenance Information

- **Included with Purchase:** 1 year from date of purchase (unlimited upgrades and email support).
- **Yearly Renewals:** 20% of current web retail for that product. Reseller discount structure (single/site/enterprise) applies to that amount.

Payment Information

• Visa, Mastercard, American Express and PayPal.

Delivery Method

• After payment is received, the software is e-delivered to the Customer. The Reseller is copied on that email for their records.

The Order Process

You will likely be contacted by the Customer, asking for you to provide pricing to them for SNMP Informant. Once you have confirmed from them what they would like to purchase, please send us a request for a quote with that information. We will reply with a quote with Reseller pricing attached. You can then respond back to the Customer with their pricing. Then, once the order is approved, create a Purchase Order (save as PDF) and send it to us via email. We will require a credit card number to process the order (typically, we get one email with the PO and a separate email with a CC number). We then process the order, and upon successful processing, we do an ESD (Electronic Software Delivery) by email to the customer, cc-ing you for your records. Then, we send you a DO NOT PAY invoice to complete your paper trail.

Contact Information

Informant Systems, Inc.

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